

COOR SERVICE MANAGEMENT

# Interim Report January - March 2015

## The period January - March 2015\*

- Net sales increased by 23% in the period to SEK 1,848 (1,508) m.
- Adjusted EBITA improved by SEK 19 m, and amounted to SEK 100 (81) m. The margin was 5.4% (5.4%).
- EBIT improved by SEK 36 m and amounted to SEK 51 (15) m.
- Profit for the period was SEK 12 (-39) m.
- Earnings per share amounted to SEK -1.12 (-1.22).
- Operating cash flow decreased by SEK 14 m year on year, and amounted to SEK -31 (-17) m.
- Kristina Schauman was elected as a new ordinary member of the company's Board of Directors.

## President's comments: a strong first quarter

*The first three months of 2015 reflected a strong start for Coor. We've extended a number of major contracts, mainly in the Swedish operations, and we've also signed another IFM contract with Statoil regarding service delivery to five oil platforms in the North Sea. This will make a positive contribution to the second half-year onwards.*

*The solid first-quarter growth is mainly due to increased revenues from new contracts, not least the record IFM contract with Statoil, which started up in April 2014 and reached full volume in October 2014. We're pleased that we're continuing to grow while retaining sound profitability.*

*Our position as the leading IFM operator in the Nordics with the market's most value-adding and advanced offering provides us with a strong platform for continued positive progress.*

Mikael Stöhr, President and CEO

### GROUP EARNINGS SUMMARY (Continuing operations)

(SEK m)	Jan - March			Rolling	Full year
	2015	2014	Chg., %	12 mth.	2014
Net sales	1,848	1,508	23	7,184	6,844
Organic growth	23%	-6%	-	-	6%
Adjusted EBITA	100	81	24	373	354
Adjusted EBITA-margin, %	5.4%	5.4%	-	5.2%	5.2%
Operating profit (EBIT)	51	15	250	-46	-82
Profit for the period	12	-39	131	-260	-311
Operating cash flow	-31	-17	-82	260	274
Earnings per share, SEK	-1.12	-1.22	8	-5.85	-5.95

\* Relates to continuing operations in Coor Service Management Holding AB, which is changing its name from Venoor Invco 1 AB.

## Operations in brief

Coor Service Management (Coor) is a leading facility management provider (FM provider) in the Nordics. Coor has large as well as small customers in the private and public sectors. Coor is the market leader in complex, integrated facility management assignments (IFM), but also delivers single services or bundled FM services. The priority single service areas are cleaning, restaurant services and property services.

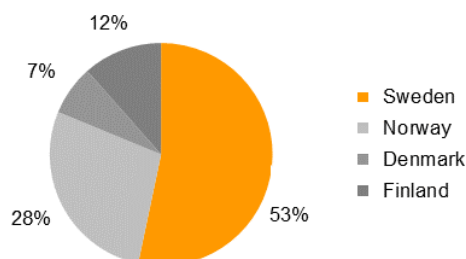
The company is organized into four geographical regions: Sweden, Norway, Denmark and Finland, which is also the company's primary segment reporting. Coor also has a presence in a number of other European countries where its customers conduct operations. The Swedish operations therefore include smaller operations in Belgium, Hungary and Poland, and the Finnish operations include a small-scale operation in Estonia.

## Significant events in the quarter

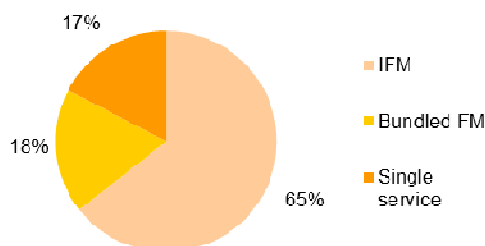
- Coor won yet another IFM contract with Statoil. The contract entails Coor developing and delivering a portfolio of FM services at five oil platforms in the North Sea from 1 July 2015.
- A number of major contracts in the Swedish operations were prolonged and expanded, including the contracts with Volvo Cars and AB Volvo.
- An EGM (Extraordinary General Meeting) on 30 March elected Kristina Schauman as an ordinary member of Coor Service Management Holding AB's Board of Directors.

## Net sales and results of operations— continuing operations

### Net Sales by Country



### Net Sales by Type of Contract



## January - March

### Net sales

Net sales in the period January - March were SEK 1,848 (1,508) m representing 23% growth. The increase is explained by the IFM contract with Statoil, which started in April 2014, and ramped up to full scale in September 2014. Additionally, Denmark is also reporting good growth, primarily as a result of a number of contracts for new business accounts signed in 2014.

### Operating profit and margin

Adjusted EBITA for the period January - March was SEK 100 (81) m, an increase of 24% year on year. This margin is unchanged year on year, and was 5.4%. The earnings increase is explained by the combination of higher sales with improved margins in the Swedish business, although this was offset by a somewhat narrower margin in the Norwegian operation because of the start-up phase of services to Statoil.

Operating profit for the period January - March was SEK 51 (15) m, an increase of 250% year on year.

## Cash flow

Operating cash flow for the period January - March 2015 was SEK -31 (-17) m. Operating cash flow shadows Coor's normal seasonal fluctuations. The main reason for the negative operating cash flow is a decrease in accounts payable—trade since year-end.

In the first quarter, the group made total investments of SEK 8 (4) m in property, plant and equipment and intangible assets, and sold non-current assets for SEK 0.3 (0.3) m.

## Financial position

The group's net debt at the end of March was SEK 2,763 (2,702) m.

Equity at the end of the period was SEK 1,188 (1,595) m. The group's equity ratio was 19 (24) percent.

Cash and cash equivalents were SEK 218 (213) m at the end of the period. The total unutilized overdraft facility was SEK 135 (220) m at the end of the period.

## Organization and human resources

At the end of the period, there were 6,637 (5,629), employees, or 6,084 expressed as full-time equivalents. The increase is mainly due to staff taken on in tandem with new business, but also because Coor has decided to insource more operations, primarily cleaning and restaurant services.

## Operations by country

### Sweden

Net sales in Sweden were SEK 988 (967) m in the period January - March, up 2%. Growth is due to increased volumes from existing customers.

Adjusted EBITA for the period was SEK 103 (93) m, up 11% year-on-year. The margin was 10.4% (9.6). The margin increase is explained by slightly higher margins in a number of major IFM and within property services, where operational improvements have been conducted.

Coor in Sweden also won and extended a number of IFM contracts with Volvo Cars in the first quarter, which means that Coor will deliver and develop a large range of FM services to all Volvo Cars' offices and production plants in Sweden and Belgium. The extended assignment also includes restaurant services and Coor's proprietary security and surveillance services. The IFM contract with AB Volvo was also renegotiated and extended. Coor was already responsible for a large number of workplace and property services for Volvo's plants in Gothenburg, Borås and Eskilstuna. The new contract implies extended delivery to Eskilstuna. In addition, Coor will

deliver IFM services to Arvika, Flen and Gent (in Belgium).

### Norway

Net sales in Norway in the period January - March were SEK 516 (245) m, corresponding to growth of 111% year-on-year. The growth is due to the IFM contracts Coor signed with Statoil (which started in April 2014 and reached full capacity in September 2014) and with Aibel (started on 1 May 2014).

Adjusted EBITA for the period increased to SEK 28 (16) m, up 79%. The margin was 5.5% (6.5). The increase in EBITA is due to higher sales, while the slightly lower margin is attributable to lower margins during the start-up phase of service delivery under the Statoil contract.

Coor in Norway signed yet another IFM contract with Statoil in the period, which means Coor assuming responsibility for service delivery on five of Statoil's North Sea oil platforms. The deal implies a staff increase of 200. Delivery starts on 1 July 2015.

### Denmark

Net sales in the period January - March increased to 213 (172) m, corresponding to growth of 24%. The increase is due to a number of contracts signed with new customers in 2014.

Adjusted EBITA was SEK 5 (0) m in the period. The margin was 2.2% (-0.1). The improvement is explained by rationalizations in a major customer contract, plus a new contract that started during the first quarter last year and which has now reached full volume.

### Finland

Net sales in the period January—March were SEK 134 (128) m, up 4%. The increase is due to positive exchange rate effects.

Adjusted EBITA for the reporting period was SEK -1(1) m. The margin was -0.9% (1.1). The lower figure was due to increased costs in property services in January, which have not been fully passed on to customers.

### Significant risks and uncertainty factors

The group's material risks and uncertainties include **strategic risks** associated with the progress of markets and the business cycle, as well as sustainability, and operating risks related to customer contracts. The group is also exposed to various types of **financial risks**, such as currency, interest rate and liquidity risks. The group's risks are reviewed in detail in the annual accounts for 2014, and readers are referred to them for more information.

No new material risks are considered to have arisen after the publication of Coor's annual accounts for 2014. In the ongoing environmental case in Norway, Coor received a claim for reimbursement of NOK 8.5 m from the Municipality of Hamar. Coor has dismissed this claim.

### Acquisitions and divestments

No acquisitions or divestments were made in the period.

Assets and liabilities attributable to the group's former operating segment Industrial services have been recognized as assets held for sale following authorization by the Board of Directors' project committee in 2014. The sale is due to be completed in the first half of 2015.

### Parent company

The group's parent company, Coor Service Management Holding AB, delivers management services to its wholly-owned subsidiary Coor Service Management Group AB. The parent company also manages shares in subsidiaries.

Parent company profit for the period was SEK -3 (-3) m for January - March. As of 31 March, parent company total assets were SEK 4,847 (4,845) m. Parent company equity was SEK 4,835 (4,296) m.

### Transactions with related parties

Coor Service Management Holding AB's main owner is European private equity firm Cinven Limited via Cinoor S.a.r.l. A smaller share is held by a number of existing and former senior managers, key personnel and Board members.

The following transactions with related parties were completed in the period:

- Parent company Coor Service Management Holding AB received invoices relating to management fees from European private equity firm, Cinven Limited. The invoices totaled SEK 1 (1) m. The parent company re-invoiced services to group companies totaling SEK 1 (1) m.

### Significant events after the end of the period

Thomas Backteman has been appointed as IR Manager, and has been co-opted to the EMT (Executive Management Team).

Market demand is currently positive, particularly for IFM contracts, but also for bundled FM and single services. Activity is particularly high in the oil and gas industry in Norway, while a number of public bodies in the Nordics are currently conducting large-scale tenders.

### Prospects

The market for outsourced FM services is growing as private and public operations choose to focus on core business and increasingly see the benefits of outsourcing support functions to a specialist. Important factors for choosing a service provider include quality of service, price, references, innovations and brand. This means that Coor's profile with a strong culture of improvement and innovation provides a solid position for future growth.

*This Interim Report has been reviewed by the company's Auditors.*

**Stockholm, Sweden, 29 April, 2015**

On behalf of the Board of Directors of Coor Service Management Holding AB

Mikael Stöhr  
President and Chief Executive Officer

### For more information:

For questions about this report, please contact CFO Olof Stålnacke (+46 10 559 59 20) or IR Manager Thomas Backteman (+46 70 831 11 66).

For questions about the operations or the company generally, please contact CEO Mikael Stöhr (+46 10-559 59 20) or Head of Communications Åsvor Brynnel (+46 10 559 54 04).

More information is also available at [www.coor.com](http://www.coor.com)

### Forthcoming reporting dates:

Interim report April—June 2015

August 2015

Interim report July—September 2015

November 2015

Interim report October—December 2015

February 2016

Coor Service Management (Coor) is a leading facility management provider in the Nordics, focusing mainly on integrated and complex IFM contracts. Coor delivers specialist competences in workplace services (soft FM), property services (hard FM) and strategic consultancy to develop customers' service operations. Coor creates value by executing, leading, developing and streamlining customers' service management operations so they support core operations optimally over time. Coor's customer base includes many large and small corporations and public authorities in the Nordics, including AB Volvo, Aibel, Det Norske Veritas, DR, E.ON, Ericsson, EY, NCC, Saab, Sandvik, SAS, Skanska, Statoil, Vasakronan and Volvo Cars.

Coor was founded in 1998. As of 31 March 2015, the company had 6,600 employees, mainly in Sweden, Denmark, Norway and Finland, and rolling annual sales of SEK 7,200 m (rolling 12 months). Coor is highly accountable to its customers, employees and owners, but also in terms of its impact on wider society and the environment in a broader perspective. Read more at [www.coor.com](http://www.coor.com)



## **Report of Review of Interim Financial Information prepared in accordance with IAS 34 and chapter 9 of the Annual Accounts Act**

*(Translation of the Swedish original)*

### **Introduction**

We have reviewed the interim report of Coo Service Management Holding AB as for the period January 1, 2015 to March 31, 2015. The board of directors and the CEO are responsible for the preparation and presentation of the interim financial information in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

### **Scope of Review**

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410, *Review of Interim Report Performed by the Independent Auditor of the Entity*. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, ISA, and other generally accepted auditing standards in Sweden. The procedures performed in a review do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act, regarding the Group, and with the Swedish Annual Accounts Act, regarding the Parent Company.

Stockholm, April 29 2015

Örnings PricewaterhouseCoopers

Magnus Brändström  
Authorized Public Accountant

GROUP INCOME STATEMENT (SEK 000)	Jan - March			Rolling	Full year
	2015	2014	Chg, %	12 mth.	2014
<b>Continuing operations</b>					
Net sales	1,847,524	1,507,589	23	7,183,726	6,843,791
Cost of services sold	-1,669,975	-1,377,636	21	-6,742,997	-6,450,658
<b>Gross income</b>	<b>177,550</b>	<b>129,953</b>	<b>37</b>	<b>440,729</b>	<b>393,133</b>
Selling and administrative expenses	-126,742	-115,451	10	-486,866	-475,575
<b>Operating profit</b>	<b>50,808</b>	<b>14,502</b>	<b>250</b>	<b>-46,136</b>	<b>-82,442</b>
Financial net	-33,848	-55,155	-39	-250,732	-272,038
<b>Financial costs - net</b>	<b>-33,848</b>	<b>-55,155</b>	<b>-39</b>	<b>-250,732</b>	<b>-272,038</b>
<b>Profit before income tax</b>	<b>16,960</b>	<b>-40,652</b>	<b>142</b>	<b>-296,868</b>	<b>-354,480</b>
Income tax expense	-5,120	2,123	-341	36,389	43,633
<b>Profit from continuing operations</b>	<b>11,839</b>	<b>-38,529</b>	<b>131</b>	<b>-260,479</b>	<b>-310,847</b>
<b>Discontinued operations</b>					
Profit for the period (note 3)	849	-1,634	152	-144,520	-147,002
<b>Profit for the period, total</b>	<b>12,688</b>	<b>-40,163</b>	<b>132</b>	<b>-404,999</b>	<b>-457,850</b>
<u>Profit attributable to:</u>					
Owners of the parent	12,688	-40,154	132	-405,189	-458,031
Non-controlling interests	-	-9	-	191	181
	<b>12,688</b>	<b>-40,163</b>	<b>132</b>	<b>-404,999</b>	<b>-457,850</b>
<b>Depreciation, amortization and impairment</b>					
<b>Continuing operations</b>					
Tangible fixed assets	7,862	8,404	-6	34,056	34,598
Other intangible assets	4,259	3,413	25	14,974	14,129
Goodwill and customer contracts	44,481	51,842	-14	323,260	330,621
<b>EBITDA, continuing operations</b>	<b>107,410</b>	<b>78,161</b>	<b>37</b>	<b>326,155</b>	<b>296,906</b>
<u>No. Of shares</u>					
No. Of shares (weighted average)	301,958,610	301,958,610			301,958,610
whereof no. of ordinary shares	200,000,000	200,000,000			200,000,000
<u>Earnings per share</u>					
Continuing operations	-1.12	-1.22			-5.95
Discontinued operations	0.00	-0.01			-0.74
Total	-1.12	-1.23			-6.69

There was no dilutive effect in the periods.

CONSOLIDATED TOTAL COMPREHENSIVE INCOME – GROUP  (SEK 000)	Jan - March		Full year
	2015	2014	2014
<b>Profit for the year</b>	12,688	-40,163	-457,850
<b>Other comprehensive income</b>			
<b>Items that will not be reclassified to profit or loss</b>			
Remeasurements of provision for pensions	-	-	-56
<b>Total</b>	-	-	-56
<b>Items that may be subsequently reclassified to profit or loss</b>			
Net investment hedge	-4,879	-7,318	1,830
Cash flow hedges	-1,404	-105	-767
Currency translation differences	3,984	12,904	6,927
<b>Total</b>	<b>-2,299</b>	<b>5,481</b>	<b>7,990</b>
<b>Other comprehensive income for the period, net of tax</b>	<b>-2,299</b>	<b>5,481</b>	<b>7,934</b>
<b>Total comprehensive income for the period</b>	<b>10,389</b>	<b>-34,682</b>	<b>-449,916</b>
<b>Total comprehensive income attributable to:</b>			
Owners of the parent	10,389	-34,735	-450,224
Non-controlling interests	-	53	308



GROUP BALANCE SHEET (SEK 000)	31 March		31-dec
	2015	2014	2014
<b>Assets</b>			
<b>Non-current assets</b>			
<b>Intangible assets</b>			
Goodwill	2,778,645	2,886,020	2,778,315
Customer contracts	1,204,925	1,545,597	1,249,517
Other intangible assets	75,281	82,590	76,352
<b>Tangible assets</b>	75,293	127,424	78,171
<b>Financial assets</b>	10,658	19,331	12,883
<b>Total non-current assets</b>	<b>4,144,802</b>	<b>4,660,962</b>	<b>4,195,238</b>
<b>Current assets</b>			
Accounts receivables	1,036,526	1,113,450	1,155,179
Current tax receivables	114	166	120
Other current assets, interest bearing	11,753	13,175	14,810
Other current assets, non-interest-bearing	476,936	553,065	449,339
Cash and cash equivalents	218,282	212,564	335,198
<b>Total</b>	<b>1,743,611</b>	<b>1,892,420</b>	<b>1,954,646</b>
Assets of disposal group classified as held for sale (note 3)	451,011	-	411,595
<b>Total current assets</b>	<b>2,194,623</b>	<b>1,892,420</b>	<b>2,366,241</b>
<b>Total assets</b>	<b>6,339,424</b>	<b>6,553,382</b>	<b>6,561,479</b>

GROUP BALANCE SHEET (SEK 000)	31 March		31-dec
	2015	2014	2014
<b>Equity and liabilities</b>			
<b>Equity</b>			
Total capital and reserves attributable to owners of the parent	1,188,020	1,593,119	1,177,631
Non-controlling interests	-	1,793	-
<b>Total equity</b>	<b>1,188,020</b>	<b>1,594,912</b>	<b>1,177,631</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Borrowings	2,794,592	2,760,203	2,804,622
Derivatives	5,384	2,769	3,591
Provisions for pensions	11,028	14,539	9,688
Other non-interest bearing liabilities	47,190	114,257	50,177
<b>Total non-current liabilities</b>	<b>2,858,193</b>	<b>2,891,768</b>	<b>2,868,078</b>
<b>Current liabilities</b>			
Interest bearing liabilities	198,085	171,905	219,628
Current tax liabilities	9,681	7,939	3,215
Accounts payable	713,543	797,096	893,162
Other non-current liabilities	1,074,631	1,037,507	1,116,428
Short term provisions	7,778	52,256	11,738
<b>Total</b>	<b>2,003,718</b>	<b>2,066,702</b>	<b>2,244,171</b>
Liabilities of disposal group classified as held for sale (note 3)	289,494	-	271,600
<b>Total non-current liabilities</b>	<b>2,293,211</b>	<b>2,066,702</b>	<b>2,515,769</b>
<b>Total liabilities</b>	<b>5,151,405</b>	<b>4,958,470</b>	<b>5,383,849</b>
<b>Total equity and liabilities</b>	<b>6,339,424</b>	<b>6,553,382</b>	<b>6,561,479</b>
<b>Pledged assets</b>	1,273,762	1,469,569	1,262,779
<b>Contingent liabilities</b>	264,815	259,997	264,542

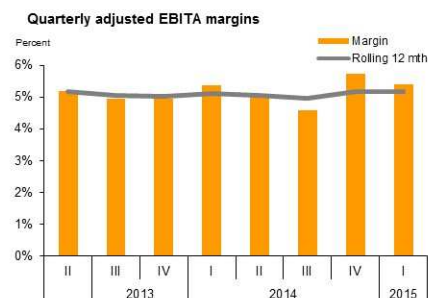
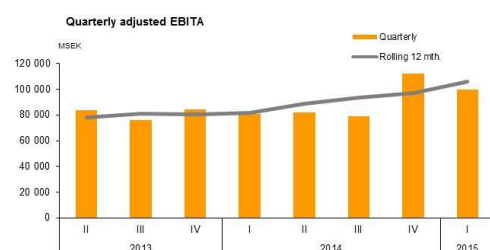
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (SEK 000)	Total equity attributable to owners of the parent	Non-controlling interest	TOTAL EQUITY
Opening balance as of January 1 2014	1,627,854	1,740	1,629,594
Profit for the period	-40,154	-9	-40,163
Total other comprehensive income for the period	5,419	62	5,481
<b>Closing balance as of March 31 2014</b>	<b>1,593,119</b>	<b>1,793</b>	<b>1,594,912</b>
Opening balance as of January 1 2015	1,177,631	-	1,177,631
Profit for the period	12,688	-	12,688
Total other comprehensive income for the period	-2,299	-	-2,299
<b>Closing balance as of March 31 2015</b>	<b>1,188,020</b>	<b>-</b>	<b>1,188,020</b>

GROUP CASH FLOW STATEMENT (SEK 000)	Jan - March			Full year	
	(Indirect method)	2015	2014	Chg., %	2014
<b>Cash flow from operating activities</b>					
Operating profit from continuing operations	50,808	14,502	250	-82,442	
Operating profit from discontinued operations	2,940	-1,252	-335	-145,346	
<b>Operating profit, total</b>	<b>53,748</b>	<b>13,250</b>	<b>306</b>	<b>-227,788</b>	
Adjustment for items not affecting cash flow	55,253	51,654	7	450,868	
Interest received	571	8,060	-93	4,104	
Interest and other financial expenses paid	-49,092	-39,716	24	-185,033	
Income tax paid	-742	-3,524	-79	-10,989	
<b>Cash flow from operating activities before changes in working capital</b>	<b>59,738</b>	<b>29,724</b>	<b>101</b>	<b>31,162</b>	
Changes in working capital	-149,330	-105,357	42	43,690	
<b>Cash flow from operating activities (note 3)</b>	<b>-89,592</b>	<b>-75,633</b>	<b>18</b>	<b>74,852</b>	
<b>Cash flow from investing activities</b>					
Net investments	-9,023	479	-1983	-30,751	
Acquisition of subsidiaries	-	-	-	-23,389	
<b>Cash flow from investing activities (note 3)</b>	<b>-9,023</b>	<b>479</b>	<b>-1983</b>	<b>-54,140</b>	
<b>Cash flow from financing activities</b>					
Change in borrowings	-20,000	-	-	44,016	
Net lease commitments	-2,243	-2,755	-19	-11,300	
<b>Cash flow from financing activities (note 3)</b>	<b>-22,242</b>	<b>-2,755</b>	<b>707</b>	<b>32,716</b>	
<b>Cash flow for the period</b>	<b>-120,858</b>	<b>-77,908</b>	<b>55</b>	<b>53,428</b>	
Cash and cash equivalents at the beginning of the year	335,198	288,254	16	288,250	
Exchange gains on cash and cash equivalents	3,942	2,219	78	-6,480	
<b>Cash and cash equivalents at end of period</b>	<b>218,282</b>	<b>212,564</b>	<b>3</b>	<b>335,198</b>	
<b>OPERATING CASH FLOW GROUP (SEK 000)</b>					
<b>(Continuing operations)</b>					
EBIT	50,808	14,502	250	-82,442	
Depreciation and amortization	56,602	63,659	-11	379,348	
Net investments tangible fixed assets	-7,318	-3,943	86	-26,939	
Change in working capital	-128,600	-77,470	66	62,881	
Adjustment for items not affecting cash flow	-2,862	-13,968	-80	-58,391	
<b>Operating cash flow</b>	<b>-31,371</b>	<b>-17,219</b>	<b>82</b>	<b>274,457</b>	



GEOGRAPHICAL SEGMENTS (SEK 000)	2015	2014				2013		
	I	IV	III	II	I	IV	III	II
<b>Net sales, external</b>								
Sweden	988,376	1,054,013	942,829	982,719	966,525	1,122,750	1,003,812	1,060,498
Norway	515,641	559,029	460,798	338,094	244,727	266,568	247,029	262,416
Finland	133,992	139,036	128,846	130,010	128,321	133,629	122,998	125,186
Denmark	212,916	217,442	198,957	194,582	172,192	185,230	162,678	170,330
Group functions/other	-3,402	-2,708	-3,743	-3,703	-4,177	-3,857	-1	-4,791
<b>Total</b>	<b>1,847,524</b>	<b>1,966,813</b>	<b>1,727,687</b>	<b>1,641,703</b>	<b>1,507,589</b>	<b>1,704,320</b>	<b>1,536,516</b>	<b>1,613,639</b>
<b>Adjusted EBITA</b>								
Sweden	102,539	103,360	73,049	95,545	92,501	117,002	96,751	114,120
Norway	28,251	40,681	22,447	16,833	15,796	24,484	11,963	15,315
Finland	-1,143	-644	7,300	4,377	1,357	-6,647	2,279	-2,504
Denmark	4,600	2,049	6,597	3,275	-240	3,525	4,347	154
Group functions/other	-34,332	-33,069	-30,281	-37,942	-28,742	-54,272	-39,400	-43,541
<b>Total</b>	<b>99,916</b>	<b>112,377</b>	<b>79,113</b>	<b>82,088</b>	<b>80,673</b>	<b>84,093</b>	<b>75,940</b>	<b>83,545</b>
<b>Adjusted EBITA-margin</b>								
Sweden	10.4%	9.8%	7.7%	9.7%	9.6%	10.4%	9.6%	10.8%
Norway	5.5%	7.3%	4.9%	5.0%	6.5%	9.2%	4.8%	5.8%
Finland	-0.9%	-0.5%	5.7%	3.4%	1.1%	-5.0%	1.9%	-2.0%
Denmark	2.2%	0.9%	3.3%	1.7%	-0.1%	1.9%	2.7%	0.1%
Group functions/other								
<b>Total</b>	<b>5.4%</b>	<b>5.7%</b>	<b>4.6%</b>	<b>5.0%</b>	<b>5.4%</b>	<b>4.9%</b>	<b>4.9%</b>	<b>5.2%</b>

NET SALES BY TYPE OF CONTRACT (SEK 000)	2015	2014				2013		
	I	IV	III	II	I	IV	III	II
<b>Net sales</b>								
IFM	1,192,779	1,275,217	1,102,039	1,009,016	868,977	1,016,650	922,385	951,238
Bundled FM	338,654	361,381	306,707	322,927	317,250	335,866	292,183	337,395
Single service	321,115	349,192	328,018	322,008	340,617	359,218	329,042	337,268
Other	-5,025	-18,977	-9,077	-12,249	-19,255	-7,414	-7,094	-12,262
<b>Total</b>	<b>1,847,524</b>	<b>1,966,813</b>	<b>1,727,687</b>	<b>1,641,702</b>	<b>1,507,589</b>	<b>1,704,320</b>	<b>1,536,516</b>	<b>1,613,639</b>



INCOME STATEMENT, PARENT COMPANY (SEK 000)	Jan - March			Rolling	Full year
	2015	2014	Chg., %	12 mth.	2014
Net sales	1,127	1,190	-5.3	4,366	4,429
<b>Net sales</b>	<b>1,127</b>	<b>1,190</b>	<b>-5.3</b>	<b>4,366</b>	<b>4,429</b>
Selling and administrative expenses	-3,708	-4,185	-11.4	-10,499	-10,977
Other income/expenses	-150	49	-406.8	-141	58
<b>Operating profit</b>	<b>-2,731</b>	<b>-2,946</b>	<b>-7.3</b>	<b>-6,275</b>	<b>-6,490</b>
Finance costs - net	0	9	-98.6	545,101	545,109
<b>Finance costs - net</b>	<b>0</b>	<b>9</b>	<b>-98.6</b>	<b>545,101</b>	<b>545,109</b>
<b>Profit before income tax</b>	<b>-2,731</b>	<b>-2,937</b>	<b>-7.0</b>	<b>538,825</b>	<b>538,619</b>
Income tax expense	-	-	-	-	-
<b>Profit for the period</b>	<b>-2,731</b>	<b>-2,937</b>	<b>-7.0</b>	<b>538,825</b>	<b>538,619</b>



KEY PERFORMANCE INDICATORS GROUP (SEK m)	Jan - March		Full year
	2015	2014	2014
Net sales	1,848	1,508	6,844
Net sales growth, %	23%	-6%	6%
<i>whereof organic growth</i>	23%	-6%	6%
EBIT, MSEK	50.8	14.5	-82.4
EBIT margin, %	2.8%	1.0%	-1.2%
EBITA	95.3	66.3	248.2
EBITA-margin %	5.2%	4.4%	3.6%
Adjusted EBITA, MSEK	99.9	80.7	354.3
Adjusted EBITA-margin %	5.4%	5.4%	5.2%
EBITDA	107.4	78.2	296.9
EBITDA-margin, %	5.8%	5.2%	4.3%
Adjusted EBITDA	112.0	92.5	403.0
Adjusted EBITDA-margin, %	6.1%	6.1%	5.9%
Adjusted net profit	56.3	13.3	19.8
Net working capital (continuing operations), MSEK	-262.3	-248.8	-391.5
Net working capital / Net sales, %	-3.7%	-3.9%	-5.7%
Operating cash flow	-31.4	-17.2	274.5
Net debt, MSEK	2,763	2,702	2,673
Equity/assets ratio, %	19%	24%	18%

DATA PER SHARE	Jan - March		Full year
	2015	2014	2014
No. of shares at period end	301,958,610	301,958,610	301,958,610
No. of shares (weighted average)	301,958,610	301,958,610	301,958,610
whereof no. of ordinary shares	200,000,000	200,000,000	200,000,000
<b>Earnings per share, SEK</b>			
Continuing operations	-1.12	-1.22	-5.95
Discontinued operations	0.00	-0.01	-0.74
<b>Total</b>	-1.12	-1.23	-6.69
Shareholders' equity per share, SEK	neg.	neg.	neg.

There was no dilutive effect in the periods.



## Notes

### Note 1 – Accounting policies

The Coo Service Management Holding AB group applies International Financial Reporting Standards (IFRS) as adopted by the EU. The accounting policies applied correspond to those described in Coo Service Management Holding AB's financial reports prepared in connection with the prospectus in 2014, and are available on the company's website. The standards and statements that have become effective as of 1 January 2015 have not had any impact on the group's financial reports. This Interim Report has been prepared in accordance with IAS 34 Interim Reporting and the Annual Accounts Act. The parent company complies with the Annual Accounts Act and RFR 2 Accounting for Legal Entities.

### Note 2 – Financial instruments

Reported amounts and fair value of borrowing, included in the category financial liabilities valued at amortized cost, are as follows:

(SEK '000)	Carrying amount			Fair value		
	31-mar		31-dec	31-mar		31-dec
	2015	2014	2014	2015	2014	2014
Finance lease liabilities	37,124	51,262	41,403	37,124	51,262	41,403
Liabilities to credit institutions	2,847,352	2,876,245	2,854,647	2,847,352	2,876,245	2,854,647
Bank overdraft facilities	100,000	-	120,000	100,000	-	120,000
Other non-current liabilities	8,201	4,601	8,201	8,201	4,601	8,201
<b>Total</b>	<b>2,992,676</b>	<b>2,932,107</b>	<b>3,024,251</b>	<b>2,992,676</b>	<b>2,932,107</b>	<b>3,024,251</b>

At the end of 2014, the group re-negotiated the terms and interest of its syndicated borrowing. This means that current margins are on market terms. The group judges that borrowing should be classified as Level 2 in the fair value hierarchy, which means that it is based on observable market data.

The group holds derivative instruments valued at fair value and which are classified as Level 2 in the fair value hierarchy. As of 31 March 2015, fair value was SEK -5 (-3) m. Derivative instruments are included in the category derivative instruments used for hedging purposes.

### Note 3 – Operations held for sale

Assets and liabilities attributable to the group's former operating segment Industrial Service have been reported as held for sale in accordance with authorization by the Board of Directors' project committee in 2014. The sale is due to be completed in the first half of 2015. In accordance with IFRS 5, assets and liabilities held for sale have been recognized at fair value, where fair value has been measured using a benchmark analysis of market multiples for similar operations. Accordingly, the valuation is classified as Level 2 in the fair value hierarchy.

Assets in operations held-for-sale (SEK 000)	31-mar		31-dec
	2015	2014	2014
Tangible assets	51,935	-	51,170
Intangible assets	9,305	-	12,194
Other non-current assets	7	-	7
Inventory	27,744	-	29,257
Other current assets	362,020	-	318,967
<b>Total</b>	<b>451,011</b>	<b>-</b>	<b>411,595</b>

Liabilities in operations held-for-sale (SEK 000)	31-mar		31-dec
	2015	2014	2014
Current liabilities	280,578	-	259,762
Deferred tax liability	1,926	-	2,531
Provisions	6,990	-	9,307
<b>Total</b>	<b>289,494</b>	<b>-</b>	<b>271,600</b>

Profit from operations held-for-sale (SEK 000)	Jan - March		Full year
	2015	2014	2014
Revenue	296,836	272,879	1,187,178
Operating expenses	-293,896	-274,131	-1,222,309
Finance costs - net	-2,696	-831	-4,466
Income tax expense	605	449	2,810
<b>Total</b>	<b>849</b>	<b>-1,634</b>	<b>-36,787</b>

Profit on remeasurement of assets and liabilities in operations held-for-sale	-	-	-110,215
<b>Profit from operations held-for-sale</b>	<b>849</b>	<b>-1,634</b>	<b>-147,002</b>

Cash flow from operations held-for-sale (SEK 000)	Jan - March		Full year
	2015	2014	2014
Cash flow from operating activities	-17,484	-28,002	-39,983
Cash flow from investing activities	-1,705	4,422	-3,812
Cash flow from financing activities	-	-289	-1,157
<b>Cash flow from operations held-for-sale</b>	<b>-19,189</b>	<b>-23,869</b>	<b>-44,952</b>

## Definitions

### Cost of services sold

Costs directly related to delivering invoiced services, depreciation on machinery and equipment and amortization of goodwill and customer contracts.

### Non-recurring items

Non-recurring items are mainly costs relating to integration of contracts and acquisitions, as well as more extensive restructuring programs.

### EBITA

Operating profit before amortization of goodwill and customer contracts

### Adjusted EBITA

Operating profit before amortization of goodwill and customer contracts, excluding non-recurring items.

### EBITDA

Operating profit before depreciation, amortization and impairment of all tangible and intangible assets

### Adjusted EBITDA

Operating profit before depreciation, amortization and impairment of all tangible and intangible assets, excluding on-recurring items

### Adjusted net profit/loss

Profit after tax excluding amortization of goodwill and customer contracts.

### Operating cash flow

Cash flow from operating activities excluding interest paid/received and income tax paid, but including net investments in property, plant and equipment and intangible non-current assets.

### Working capital

Non-interest bearing current assets less non-interest bearing current liabilities.

## Calculation of key ratios

### Net sales growth

Net sales for the period as a percentage of net sales for the corresponding period in the previous year.

### Organic growth

Growth, excluding growth from acquisitions

### EBITA margin

EBITA as a percentage of net sales.

### Adjusted EBITA margin

Adjusted EBITA as a percentage of net sales.

### EBITDA margin

EBITDA as a percentage of net sales.

### Adjusted EBITDA margin

Adjusted EBITDA as a percentage of net sales.

### Working capital/net sales

Working capital on the reporting date as a percentage of net sales (rolling 12 months).

### Net debt

Interest-bearing property, plant and equipment and current assets less deductions for long and short-term interest bearing loan liabilities.

### Earnings per share

Net profit attributable to parent company owners, adjusted for interest expenses linked to preference shares, in relation to the average number of shares.

### Equity ratio

Group equity and reserves attributable to the parent company owners as a percentage of total assets.